David Pescod's Stocktalk LATE EDITION



INDEPENDENT THINKING

e-mail: debbie_lewis@canaccord.com

e-mail: david_pescod@canaccord.com

January 9, 2008



POINTS INTERNATIONAL	(T-PTS)	\$3.12 -0.38
INTRINSYC SOFTWARE	(T-ICS)	\$1.03 -0.03

We finally found the cure...with so many people talking about recession, so much worry about the banks and their exposure to sub-prime risk, so much concern about a slowing American economy and the same for Canada it's all a little depressing. And then you get to talk to *Peter Hodson* who just happens to manage the *Sprott Growth Fund* which over the last year was the best performing fund we can find over 50 million dollars in assets, up 35 %. And it's been tough to do 35% in the Canadian market with the huge correction we've had in the last quarter. So congratulations on a great year Peter, and for those who like mutual funds it's probably time to look at his.

But it is the time of year to be asking what they see next and give us some stock picks that might even change a person's lifestyle. What's refreshing about Hodson is that he says that with everyone talking about recession maybe the markets already priced to expect the worst.

He suggests "Remember the year 2003 that started out terribly with people's expectations low and ended up not to be too bad at all." As far as to the answer to our question, if he could only buy one stock for the coming year, Peter, who you've seen on Business News Network and probably warm to, suggests <u>Points International</u> is his favorite pick and suggests the company has a near monopoly and is well-managed, has all the capital it needs and he expects it to become a dominant force in it's sphere of business.

Not so cheap anymore with 120 million shares outstanding and the chart tells you it's already had quite a move, but he is still expecting much more down the road.

We ask if he did have a second pick at this time and he admits that even today (January 8th) he was still buying <u>*Intrinsyc Software*</u> for the new products they are rolling out, and he even gave us his personal target for Intrinsic by year-end of \$2.00.

Needless to say from here to there would be a nice return in a market that had us spooked over the last couple of months.

The investments mentioned in this report should be considered highly speculative due to the nature of the junior market and the various stages of company development that involve many risks, which even a combination of experience, knowledge, and careful evaluation may not be able to overcome. There are no guarantees that any commercially viable products or contracts will be created or acquired by any of the companies. This newsletter is solely the work of the author for the private information of clients and is intended for distribution in those jurisdiction is strictly prohibited. Although the author and Canaccord Capital are registered to do business in securities, any distribution or dissemination of this newsletter in any other jurisdiction is strictly prohibited. Although the author is a registered investment advisor at Canaccord Capital Corporation, this is not an official publication of Canaccord Capital and is the author is not a subscience of the author is not a canaccord Capital analyst. The information contained in this newsletter is drawn from sources believed to be reliable, but the accuracy and completeness of the author or advice on further developments reliable to the date appearing on this newsletter, and information is given as of the date appearing on this newsletter, and nother author. Canaccord Capital accord Capital assume any liability. This information is given as of the date appearing on this newsletter, and nother developments reliable, but he information provided herein. The holdings of their respective directors, officers, and employees and companies with which they are associated may, from time to time, include the securities mentioned in this newsletter.



LATE EDITION



INDEPENDENT THINKING

David Pescod 780-408-1750

Debbie Lewis 780-408-1748

8-1748 Fax: 780-408-1501

```
Page 2
```





WESTERN WIND ENERGY	(V-WND)	\$1.87 -0.02
CANPLATS RESOURCES	(V-CPQ)	\$2.90 -0.27
	, ,	•

It's that time of year that more than a few brokerage houses, investment firms and stock pickers come up with their selections for the coming year and they are always intriguing as to what their top picks would be.

An interesting package put out by Versant Partners and their top ten picks for 2008 we found pretty interesting reading. Some of their picks aren't going to be a big surprise to you as they suspect *Thompson Creek* the miner can see 24-25 next year for a 50% return. They also have big hopes for *Geologix Explorations* with a target of \$4.25.

Other ones you may not follow have BIOMS Medical, the Edmonton based investigator of multiple sclerosis they feel has important "balance points" this coming year and they are suggesting this stock could see \$12.25 down the road.

It is an interesting report to read but the one story that stood out to us in an era of high oil and gas prices that at a time when oil and gas stocks aren't benefiting because governments keep increasing royalties, costs keep going up and the bottom line isn't what it could have been is alternative energy. Alternative energy seems to be a place you've got to examine and <u>Western Wind</u> is one of those players.

In the Versant's Partner report, analyst Massimo Fiore writes "Western Winds current operating capacity is set to quadruple by 2009 as it holds long-term contractual agreements to sell power to the energy hungry California grid. They continue, "California Dreaming. Western Wind leases or owns a 25,000 acre aggregate land package in some of the most favorable jurisdictions for renewable electricity generation in North America. The company's assets are ideally located as the wind and solar resource is abundant, power prices are high and strict minimum renewable energy requirements help projects clear potential red tape." Fiore continues, "The current operating base of 34.5 MW provides a springboard for expansion as it holds a 120 MW supply agreement with Southern California Edison. Furthermore, management plans to complement the generating portfolio by entering the solar energy space. The company's total capacity could reach close to 1800 MW by 2015."

Fiore ends the piece by writing, "Undervalued as an acquisition target. Utilities seeking to diversify their generating base are looking for wind power as the first foray into the renewable electricity space making Western Wind an ideal acquisition target"....

To receive the Late Edition and be on our daily circulation simply e-mail Debbie at Debbie_lewis@canaccord.com and give your address, phone number and e-mail and we'll have you on the list tonight.

David Pescod's Stocktalk



INDEPENDENT THINKING

David Pescod 780-408-1750 Debbie Lewis 780-408-1748

Fax: 780-408-1501



We note that Fiore has a target on the stock of \$4.20 on a one year target and we also note another report out by LOM has a \$5.40 target. Either of which would appeal to our sense of greed.

When we caught up with company Chief Executive Office *Jeffrey Ciachurski*, we find him trying to relax in Puerto Vallarta where he is with the family on a vacation for a couple of weeks. His latest coup was hiring *George Salama* as President for its new subsidiary, Western Solargenics, which is developing over 250 million dollars worth of solar projects in California and Ontario, Canada and Salama has lots of experience in the business.

While Ciachurski is supposedly on R&R for a couple of weeks down south, one gets the impression that with four kids in tow plus wife and his wife has to put up with a guy who spends most of his working days still on the phone instead of the beach...

But while we have Ciachurski, we ask him our favorite question for this time of year...if he could only buy one stock, what would it be? Of course, the rules are if it doesn't double, he owes us a bottle of wine. Straight forward, don't you think?

His pick is <u>Canplats Resources</u> and we find out that while Ciachurski has spent the last four years in the wind business, much of his previous time was spent in the mining business. Canplats and its Camino Rajo Project in Mexico is a story he's followed for years and he suggests he's still added to his position as recently as this week.

The company recently announced some drilling results on their project which intercepted 183 metres which is the good part, but it only came up with 1.6 grams of gold per ton. Ciachurski suggests that remember, this drilling is from surface and they've got a good chunk of ground (almost 300 metres by 300 metres) that looks productive with much more to come.



Disclosure: Intrinsyc Software: Canaccord Capital covers this stock and has a Speculative Buy rating on it. (Speculative buy: Stocks bear significantly higher risk that typically cannot be valued by normal fundamental criteria. Investments in the stock may result in material loss.) Canaccord has recently led financings for Intrinsyc Software and Western Wind Energy.

DEB'S DITTY: Well, at least the war on the environment is going well.

To receive the Late Edition and be on our daily circulation simply e-mail Debbie at Debbie_lewis@canaccord.com and give your address, phone number and e-mail and we'll have you on the list tonight.